

Hello Planning Commission,

My name is Daniel and my brother Joe, are the entities that are wanting to start this mobile salon business. We were able to attend the planning commission study session in regards to our request and wanted to answer some questions that were addressed.

Environmental Impacts: There is very little to no environmental impact due to all the water tanks being a closed system within the trailer. We will not be offering color services due to the amount of time that service requires. Aside from washing hair with shampoos and conditioners, there will be no other types of harmful solvents and chemicals used. All disposed water will return to a black water tank designated for water waste. All waste disposal will be done at RV campsites with designated waste removal units.

Creative uses for Mobile Businesses (i.e. Marijuana Cart/Trailer): There are very strict regulations for any mobile units that have the general public coming into a facility for services rendered. All businesses will have to get approved through the state of Washington and meet all requirements. Everything from the size of restrooms to ADA compliance will be under review. Due to these restrictions, I do believe that any businesses that are mobile will be under heavy review and may not qualify if they do not meet a plethora of requirements.

Effect on brick and motor businesses: I believe that this is of great concern for pre-existing businesses. As it was discussed, we would not park on a residential street due to the lack of demand. Instead, we would be approaching corporations and larger businesses, parking on their private lots to conduct our business. Our target audience would be mid to large level businesses with over 250 employees and where we can add onto their current compensation packages. We would be working with their HR departments to bring our business to their doorstep. We would not park on lots with pre-existing businesses like salons or barbershops due to the difficulty in competing against established businesses and also that those businesses do not hold enough of our target audience.

Parking on vacant land: The trailer will be removed at the end of day and parked at a paid stall. We would never leave the trailer on vacant property due to the security of the trailer.

For Profit vs. Non-Profit: Currently we are a for profit entity. We currently own a brick and mortar business in Bellevue and have done a lot of charity and community work like a woman's battered shelter and back to school cuts for kids. We look to continue this in Redmond through this trailer. Due to it being mobile there are a lot more opportunities to serve the community in various ways.

[staff note: received July 7, 2016 from Daniel Bae]